

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 EURE-00 VO-03 INSE-00

CIAE-00 NSAE-00 SY-04 OES-03 /031 W
----- 052823

P 031510Z JAN 75
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC PRIORITY 5873
INFO USDOC WASHDC PRIORITY

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E. O. 11652: N/A
TAGS: CVIS, BTRA, UR, US
SUBJ: PENDING VISITS OF DEPUTY MINISTERS ZARETSKIY AND
KONDRAT'KOV

FOR: EUR/SOV - LYNN

USDOC: FOR BEWT/TDAD

REF: A. MOSCOW 19040
B. MOSCOW 19170

1. EMBASSY WOULD LIKE CALL PARTICULAR ATTENTION TO TWO PENDING SOVIET COMMERCIAL DELEGATIONS, ONE HEADED BY DEPUTY MINISTER OF TIMBER AND WOOD-PROCESSING INDUSTRY V.F. ZARETSKIY (REF A) AND THE OTHER HEADED BY DEPUTY MINISTER OF LIGHT INDUSTRY YE.F. KONDRAT'KOV (REF B).
2. MINISTRY OF TIMBER AND WOOD-PROCESSING INDUSTRY HAS CONTACTED COMMERCIAL OFFICE REGARDING ZARETSKIY'S PENDING VISIT TO STRESS IMPORTANCE WHICH MINISTRY (AND MINISTER TIMOFEYEV) ATTACHES TO THIS VISIT IN DEVELOPMENT OF US-SOVIET COOPERATION IN TIMBER INDUSTRY. MINISTRY TOOK UNUSUAL STEP OF INVITING COMMERCIAL ATTACHE TO VISIT MINISTRY AND MEET WITH DEPUTY MINISTER ZARETSKIY TO DISCUSS VISIT TO U.S. COMMERCIAL OFFICE UNDERSTANDS THAT WASHINGTON STATE INTERNATIONAL TRADE FAIR (DIRECTOR-ROBERT TURNER,

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TELEPHONE 206-682-6900 IS MAKING ALL ARRANGEMENTS FOR VISIT.

3. IN CASE OF KONDRAT'KOV VISIT, PRIMARY PURPOSE IS NEGOTIATIONS WITH TENNECO CHEMICALS ON ARTIFICIAL LEATHER PLANT. THIS CONTRACT, WHICH WOULD BE WORTH IN NEIGHBORHOOD OF DOLLARS 50 MILLION, IS IN RELATIVELY ADVANCED STAGE. PRESENCE ON THIS DELEGATION OF TEKHNPROMIMPORT PRESIDENT DASHKEVICH INDICATES THAT SOVIETS ARE INTERESTED IN BOTH TECHNICAL AND COMMERCIAL SIDES OF PICTURE, WHICH IS ENCOURAGING FROM POINT OF VIEW OF U.S. COMPANY INVOLVED. (COMMENT: USDOC/BEW/TDAD MAY WISH TAKE ADVANTAGE OF DASHKEVICH'S PRESENCE IN U.S. AND INFORM FIRMS SUCH AS CORNING GLASS WHICH HAVE PENDING PROJECTS WITH TEKHNPROMIMPORT OF HIS PLANS. END COMMENT).

4. IN VIEW COMMERCIAL SIGNIFICANCE OF BOTH VISITS, EMBASSY HOPES VISAS CAN BE ISSUED IN TIME MEET ETD'S (JANUARY 12 AND 13, RESPECTIVELY). TO AVOID LAST-MINUTE PROBLEMS, PLEASE ENSURE THAT AUTHORIZATIONS FOR BOTH ARE SENT BY COB WASHINGTON JANUARY 9. IN EVENT THAT CLOSED-AREA EXEMPTION REQUESTS WILL BE REQUIRED FOR EITHER OR BOTH GROUPS, PLEASE INFORM EMBASSY IMMEDIATELY SO THAT WE CAN START PROCESS MOVING ON THIS END.

STOESSEL

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JAN 1975
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW00094
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750003-0681
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750180/aaaacrvo.tel
Line Count: 83
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 MOSCOW 19040
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 11 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: WITHDRAWN <05 Jun 2003 by MorefiRH, INA>; RELEASED <11 JUN 2003 by MorefiRH>; APPROVED <18 JUN 2003 by MorefiRH>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PENDING VISITS OF DEPUTY MINISTERS ZARETSKIY AND KONDRAT'KOV
TAGS: CVIS, BTRA, UR, US
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006